

CIMB Research Report

Your guide to making intelligent investment decisions



20 November 2013

RECOM	Buy
PRICE	RM1.51
MKT CAPITALISATION	RM1,207.4m
BOARD	Main (Syariah stock)
SECTOR	Oil & Gas
INDEX COMPONENT	Nil

Do the wave dance!

Alam Maritim

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Results highlights

- In line; maintain Buy. Alam posted a 44% yoy jump in 3Q13 net profit to RM22m. This contributed to a 73% surge in 9M13 core net profit to RM68m, which, at 75% of our full-year forecast, broadly met our expectations. However, it topped market expectations as it achieved 82% of consensus full-year estimate. We maintain our FY13-15 EPS but raise our target price from RM1.90 to RM2.00 as we roll it forward. We now value the stock at a CY15 P/E of 15.6x, which is still at a 30% discount to the P/E of oil & gas big caps. We maintain our Buy recommendation, with stronger improvements in utilisation and charter rates being the re-rating catalysts.
- Higher utilisation and charter rates. High demand for its own offshore support vessels (OSV), as well as third-party ones, drove Alam's average utilisation to 80% in 9M13, up from 76% in FY12 and 70% in FY11. We expect the utilisation rate to average 86% this year given the significant pick-up in offshore activities YTD. The charter rate has also been on an uptrend. Alam now fetches a rate of around US\$2/HP, an improvement on the year-ago rate of US\$1.75-1.80/HP.
- RM1.2bn order book. Alam's OSV order book now stands at RM1.2bn, consisting
 of mostly domestic jobs. The company has a fleet of 42 vessels, of which 75% are
 working on long-term charters and the rest on spot charters. Ideally, the company
 would want the split to be 85:15, which would give more stability to earnings.
- Eye on T&I? Petronas is offering 3+1 contracts tied to the transport and installation of pipelines and platforms. Petronas has split the projected work volume into five packages A, B, C, D and E. Alam is one of the bidders for package A and is using its 50%-owned pipelay barge 1MAS300 as the key asset.

Key stock statis	tics			Per share d	ata		
FYE Dec EPS (sen) P/E (x) Dividend/Share (sen) NTA/Share (RM) Book Value/Share (RM) Issued Capital (m shares) 52-weeks Share Price Range (RM) Major Shareholders: SAR Venture Holdings (M) Sdn. Bhd.	2012 7.6 19.8 0.0 0.68 0.68 787.6	2013F 11.4 13.2 0.5 0.71 0.71 799.6 545/RM1.67 % 43.5	FYE Dec Book Value (RM) Cash Flow (sen) Earnings (sen) Dividend (sen) Payout Ratio (%) P/E (x) P/Cash Flow (x) P/Book Value (x) Dividend Yield (%)	2010 0.63 20.4 (1.1) 0.0 0.0 (141.4) 7.4 2.4 0.0	2011 0.65 22.1 3.6 0.0 0.0 42.3 6.8 2.3 0.0	2012 0.68 24.2 7.6 0.0 0.0 19.8 6.2 2.2	2013F 0.71 26.5 11.4 0.5 4.4 13.2 5.7 2.1
Lembaga Tabung Haji		9.6	ROE (%) Net Geaning (%)	(1.7) 125.7	5.5 131.7	11.2 137.6	16.0 143.5

Source: Company, CIMB estimates, Bloomberg

Figure 1: Results comparison (RM m) **FYE Dec** 3Q12 3Q13 % Change Revenue 116.3 179.9 54.6 Operating Profit (EBIT) 20.9 20.4 (2.8)Depreciation n.a. n.a. n.a. Interest Expenses (8.5)(6.0)n.a. Pretax Profit 15.9 23.4 46.9 Net Profit 15.4 22.1 43.9 Operating Margin 18.0 11.3 (37.2)Pretax Margin 13.0 (5.0)13.7 Net Margin 13.2 12.3 (7.0)

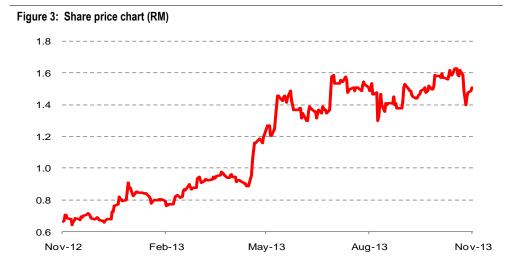
Source: Company, CIMB estimates

Figure 2: P&L analysis (RM m)					
FYE Dec	2010	2011	2012	2013F	
Revenue	254.0	308.1	502.0	351.0	
Operating Profit (EBIT)	73.4	50.4	57.2	122.5	
Depreciation	(1.0)	(1.0)	(36.8)	0.0	
Interest Expenses	(15.2)	(18.5)	(25.2)	(24.6)	
Pretax Profit	(2.3)	13.3	57.1	114.2	
Effective Tax Rate (%)	19.0	19.0	0.3	19.0	
Net Profit	(8.2)	12.9	60.0	90.2	
Operating Margin (%)	28.9	16.4	11.4	34.9	
Pretax Margin (%)	(0.9)	4.3	11.4	32.5	
Net Margin (%)	(3.2)	4.2	12.0	25 .7	

Source: Company, CIMB estimates

Recommendation

Maintain Buy. We maintain our FY13-15 EPS but raise our target price from RM1.90 to RM2.00 as we roll it forward. We now value the stock at a CY15 P/E of 15.6x, which is still at a 30% discount to the P/E of oil & gas big caps. We maintain our Buy recommendation, with stronger improvements in utilisation and charter rates being the re-rating catalysts.



Source: Bloomberg

inancial summary					
FYE Dec	2011	2012	2013F	2014F	2015F
Revenue (RM m)	308.1	502.0	351.0	427.3	488.7
EBITDA (RM m)	51.4	45.5	122.5	137.3	152.2
EBITDA margins (%)	16.7	9.1	34.9	32.1	31.1
Pretax profit (RM m)	13.3	57.1	114.2	120.4	124.4
Net profit (RM m)	12.9	60.0	90.2	96.2	100.5
Core net profit (RM m)	27.9	60.0	90.2	96.2	100.5
EPS (sen)	1.7	7.6	11.4	12.2	12.7
EPS growth (%)	+255%	+361%	+50%	+7%	+49
P/E (x)	91.3	19.8	13.2	12.4	11.8
Core EPS (sen)	3.6	7.6	11.4	12.2	12.7
Core EPS growth (%)	+434%	+114%	+50%	+7%	+49
Core P/E (x)	42.3	19.8	13.2	12.4	11.8
Gross DPS (sen)	-	-	0.5	0.5	0.5
Dividend yield (%)			0.3	0.3	0.3
P/NTA (x)	2.3	2.2	2.1	2.0	1.9
ROE (%)	5.5	11.2	16.0	16.1	15.9
Net gearing (%)	131.7	137.6	143.5	149.4	155.1
P/CF (x)	6.8	6.2	5.7	5.2	4.7
EV/EBITDA (x)	36.5	42.7	16.5	15.3	14.4
% change in EPS estimates			-	-	-
CIMB/Consensus (x)			1.09	0.93	0.89

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